

Kevin Coughlin, DMD, MBA, FAGD, MAGD
1051 Converse Street
Longmeadow, MA 01106
(413) 567-8427 Home
(413) 733-6651 Business

EDUCATION:

MBA, Western New England College
Springfield, MA: 9/1996 -5/2001

DMD, Tufts University School of Dental Medicine
Boston, MA: 7/1980 – 5/1983

BS Biology – BA Education, Springfield College
Springfield, MA: 9/1976 – 5/1980

From October 2005 to present, created and directed six, three hour Seminars for Tufts School of Dental Medicine on the Art and Science of the Business for Dentistry, titled, "From the Trenches", to All graduate students and faculty and alumni of Tufts University School of Dental Medicine.

On 6/30/07, received the Mastership Award by the American General Dentistry (AGD) in San Diego, California.

Currently enrolled in the board certification in the AGD

Fellowship Academy General Dentistry
Honolulu, Hawaii: 7/2002

International Association of Orthodontics
Instructorship Program
South Illinois University: 9/1990 to present

American Academy of Implant Dentistry
Associateship: 9/1996 - present

Pediatric Dentistry – Mini Residency
Tufts University School of Dental Medicine
Boston, MA: 9/1992 - 5/1993

American Association of Implant Dentistry
Associate Fellowship: 9/1992 - present

Temporomandibular Joint – Mini Residency
Tufts University School of Dental Medicine
Boston, MA: 9/1990 – 5/1991

New York Implant Study Group, Brookdale Medical Center
New Jersey School of Dental Medicine
New Jersey: 9/1989 – 5/1990

Harvard Implant Study Group
Harvard School of Dental Implants
Boston, MA 9/1987 – 5/1990
Over 1800 hours of Continuing Education in approved postdoctoral training

EXPERIENCE:

Baystate Dental PC – Advanced Care for Children and Adults
General Dentistry – Private Practice
9/1983 to present – Owner and operator of 14 independent general dental practices in Western Massachusetts

Tufts University – Clinical Professor
Tufts Dental Facility for the Handicapped
Belchertown and Monson, MA: 9/1984 – 6/1989

Dental Implants of Western Massachusetts Partner
Springfield and Holyoke, MA: 9/1989 – 6/1995

New England Independent Dental Consultant Medical Examiners,
9/1991 to present

Independent Medical Examiners, Dental Consultant,
9/1986 – Present

Springfield Municipal Hospital – Dental Consultant
Springfield, MA: 9/1984 – 9/1990

On Staff: Baystate Medical Center, Mercy Hospital
Springfield, MA: 6/1989 to present, Baystate Mary Lane Hospital,
Palmer, MA 2010 – present, Baystate Noble Hospital, Westfield, MA
2014 - present

CONTINUED
EDUCATION:

Mastership in Academy of General Dentistry
July, 2007, San Diego, California
Certified, I.V. Sedation at Albert Einstein School of Dental
Medicine, August, 2007, New York, New York

U-Conn. Health Center, Department of Post Grad
 Periodontology Department Fellowship
 Program, 9/2004 (present Time)
 CEREC Certification – 1991
 Implant Certificate – Core Vent – 10/1990
 GELB Cranial Mandibular Pain Center,
 Tufts University, 1-year residency – 9/1991
 Implant Courses – Branemark Seminar, 9/1990
 Harvard
 Implant Study Group – New York Implant Study
 Group 9/1985 – 6/1987
 International Association of Orthodontics – 9/1986 - present
 Prosthetic Seminars – Tuft University – 9/1983 - 9/1985
 Occlusion Seminars – Tufts University and Great
 Lake Orthodontics, 9/1993 – 9/1985
 Post-Graduate Course for TMJ Excellence
 TMJ Institute, Omni, Michigan, 9/1989 – 10/1989
 Instructor – International Association of Orthodontics

PUBLICATIONS:

"Health and Medicine Dentistry in the 90's: Drill and Fill Era is Over",
 Chamber Channels, Vol. VIII,
 No. VIII, August 1990

"Your Tooth is Killing Me, The Balance Between the Clinical Aspect
 of Dentistry and the Business of Dentistry", 2015
 Author, Kevin Coughlin, DMD, MBA, MAGD

"Just Enough to be Great in your Dental Profession, Processes and
 Procedures for Success", 2015,
 Author Kevin Coughlin, DMD, MBA, MAGD

"Patients with Inflammatory Periodontal Disease Have Problems and
 Traits Similar to Patients with Obesity" Published in Profitable Dentist
 Journal for Excellence in Dentistry - Summer 2015

"From the Trenches, The Associate Profile, When should it be used?,
 Should it be used? – Published in Profitable Dentist Journal for
 Excellence in Dentistry – Spring 2016

"DSO's Friend of Foe" Published in Profitable Dentist Journal for
 Excellence in Dentistry Published – Summer 2016

PRESENTATIONS: Baystate Medical Center
Health Explosion, Springfield Science Museum
New Image Seminar, Children's Miracle Network
Fundraiser, participant
Public Seminars on Implant Dentistry
Seminars on Cosmetic Dentistry and State of the Art Technologies in
Dentistry
WNNZ, Talk Show, "Dental Health Matters" a one
Hour question and answer program every
Saturday morning
Web MDTV, Doctor Select for Implant Dentistry
Speaker, Profitable Dentist and Excellence in Dentistry, audio
recording
Radio Host of Dental Health Matters, WSKB, Westfield State
University, 2015 to present
Speaker, Excellence in Dentistry "DSO's Friend or Foe" and "Are you
Prepared to Sell your Practice" – February 2016 – Destin,
Florida

MEMBERSHIP: American Dental Association
Massachusetts Dental Association
Valley District Dental Society
American Heart Association – CPR Instructor
American Academy of Implant Dentistry
International Association of Orthodontics
New England Cranio-Mandibular Society
American Association of Dental Anesthesia
Board Member, American International College
Academy of Sports Dentistry
Board Member for American International College 2010 - 2012
Board Member, Better Business Bureau, 2014 to present
Member National Speakers Association, 2016

ACTIVITES: Jimmy Fund for Children's Research – fundraising
Brightside Inc. – fundraising

HOBBIES: Boston Marathon – 1982, 1983; Vermont Biathlon, 1984; Running,
Biking, Tennis, Racquetball, Golf, Chess, Weight Lifting, Certified
Scuba Diver, Archery

PERSONAL: Married to Karen L. (Gardner) Coughlin
Three Children, Jared, Taylor, Shayla

Selected four times for the Super Sixty fastest growing business in Western Massachusetts by the Chamber of Commerce, Springfield, Massachusetts. Recently honored in October, 2004

Honored by Family Business Association for success in business and giving back to the community. Runner up 2010 for the states of Massachusetts and Connecticut

REFERENCES:

Dr. Louis Rigali, 610 South Street, Holyoke, MA 01040, (413)533-8378
Holyoke Dental Associates, Inc.

Dr. Robert Liptak, 610 South Street, Holyoke, MA 01040, (413)533-8378
Holyoke Dental Associates, Inc.

Dr. Gary Circosta, 93 Van Deene Avenue, West Springfield, MA 01089
(413)734-9400

Dr. Matthew Haluch, 35 Post Office Square, Wilbraham, MA 01095
(413)509-1500